



**WATAD GROUP**

*Innovating Excellence*

# CORPORATE PROFILE





# ABOUT WATAD

## Redefining Excellence, Shaping Tomorrow: Your Strategic Partner in Innovation and Beyond.

Established in Qatar since 2012, Watad Group is a trailblazing leader in innovative technological systems and intelligent service solutions, transcending conventional boundaries.

Our commitment to excellence extends to Smart City Solutions, Managed IT Services, Data Privacy initiatives, Integrated Facilities Maintenance, and Sustainable Energy Saving solutions.

At Watad, we're more than a company; we're a partner in progress, committed to driving success with cutting-edge solutions. Explore our journey, vision, and values that make us a globally trusted name.







# OUR PROMISE **INNOVATING EXCELLENCE**

At Watad, we believe excellence means continuously innovating to redefine standards across all we do. Whether perfecting complex systems or advancing innovative technologies, we infuse excellence into every sector we touch by fostering a culture of innovation and empowering our people to break new ground.

Our goal is to earn trust by surpassing expectations in everything from the smallest tasks to the largest projects.







# SNAPSHOT

**20+**

ONGOING PROJECTS

**30+**

SATISFIED CLIENTS

**7**

OFFICES AROUND  
THE WORLD

**500+**

EMPLOYEES



# VISION

Aspire to be the global leader in providing trusted digital solutions for businesses across diverse sectors, establishing industry benchmarks for innovation and excellence.

# MISSION

To empower businesses in Qatar and beyond with cutting-edge technological solutions that enhance efficiency and innovation. We strive to be the most trusted solutions partner in our client's success, contributing to our community and advancing technology for a brighter future.



# OUR VALUES



## INNOVATION

Driven by innovation, we relentlessly pursue progressive solutions, positioning us at the vanguard of technological advancement for our clients.



## COMMUNITY

Watad Group is dedicated to positively impacting the community. We engage in initiatives that contribute to societal welfare, emphasizing the importance of giving back and fostering community growth.



## EQUALITY AND DIVERSITY

We are dedicated to fostering a culture of equal opportunity, value a diverse global workforce, and nurture collaborative partnerships across borders, believing that these elements are crucial to our mission and vision.



## INTEGRITY

At our core, we embody integrity — the fusion of unwavering reliability and relentless pursuit of excellence. This defines our identity, fostering trust and driving our success.



## WELLBEING

Unyielding in our dedication to safety, we cultivate an environment where safety consciousness is paramount, assuring peak care and protection in every aspect of our work.

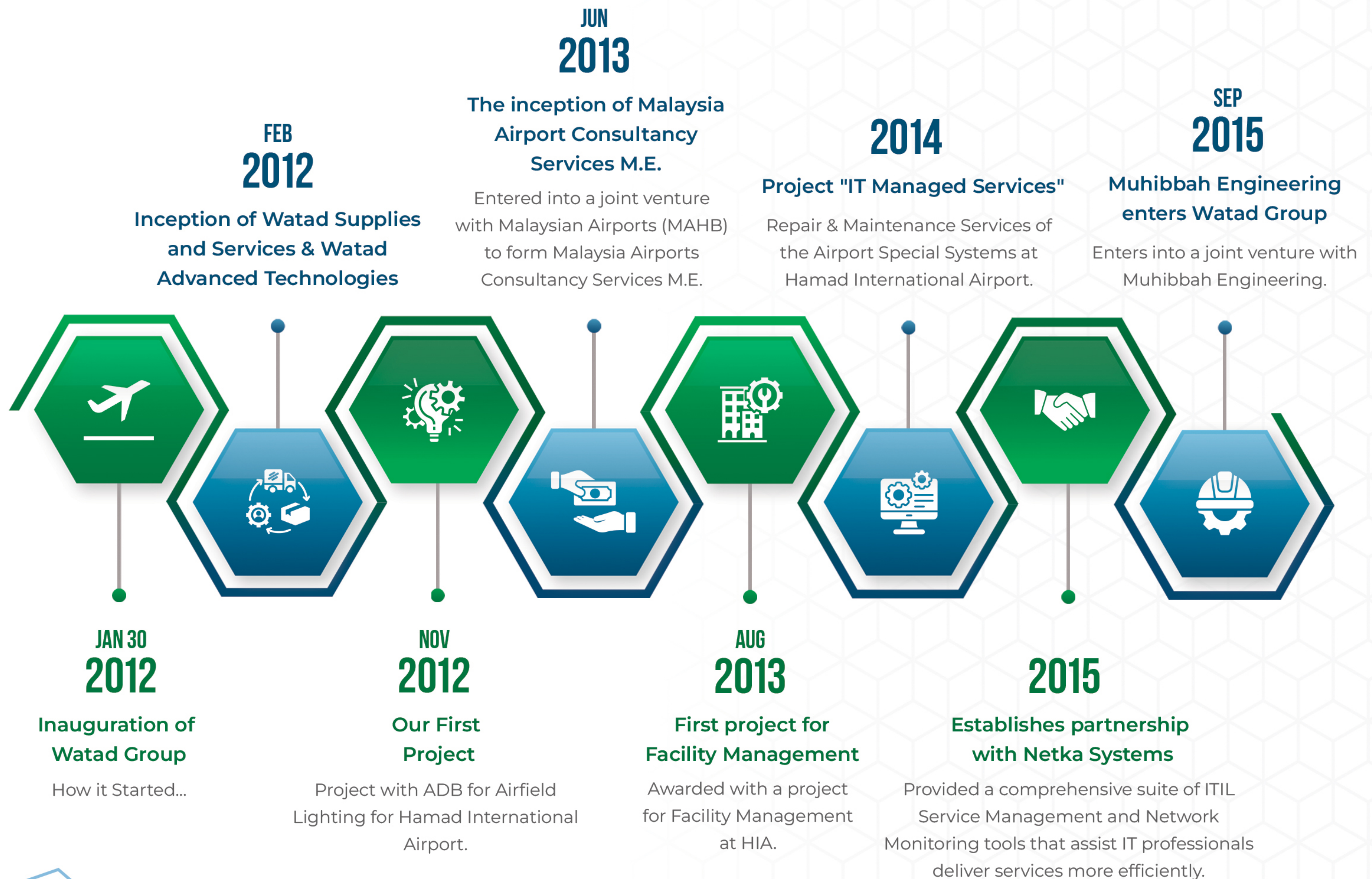


## SUSTAINABILITY

Guided by a commitment to the environment, our operations are geared towards sustainable practices that reduce our impact and foster a greener future.

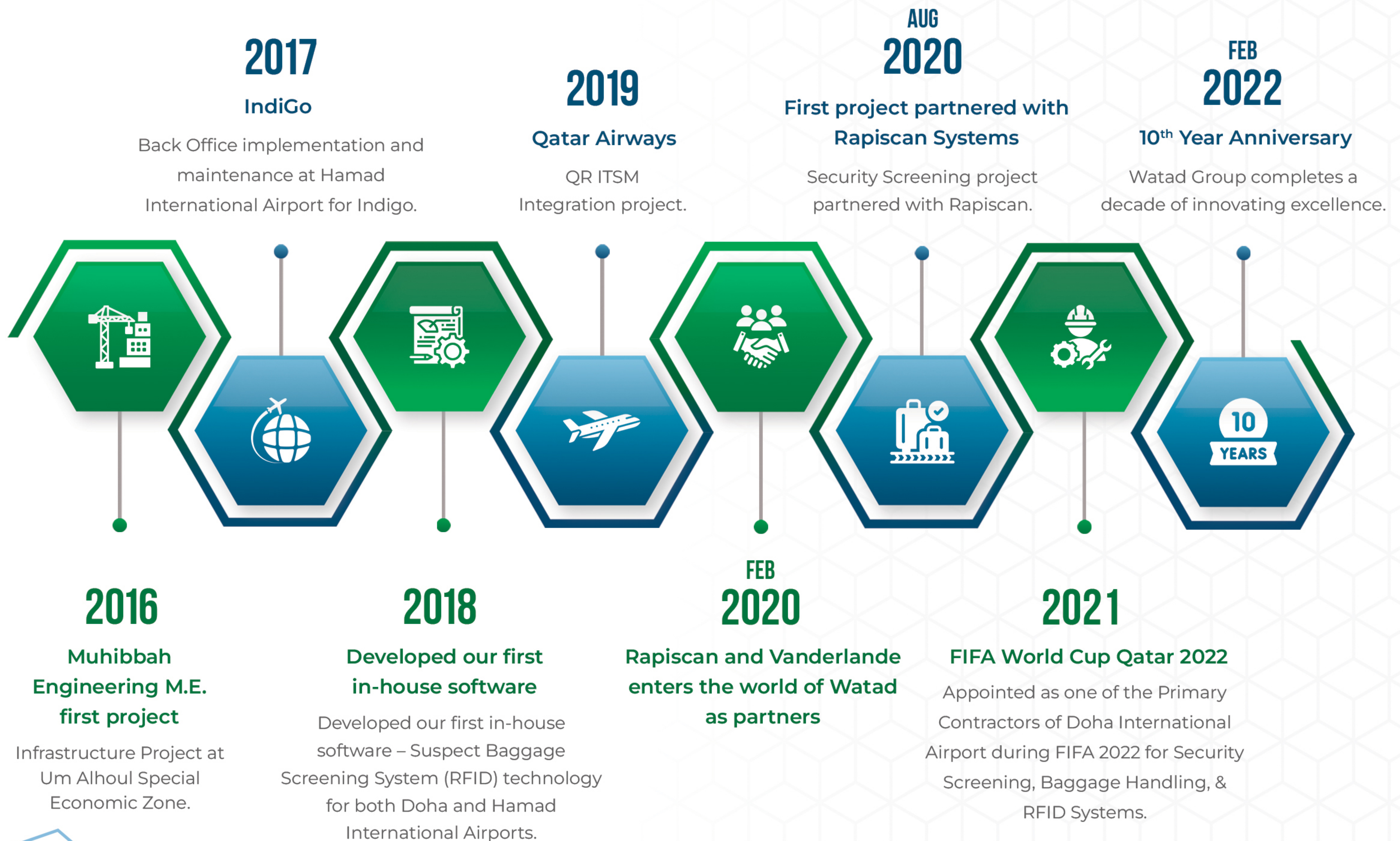


# MILESTONES





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**2022**

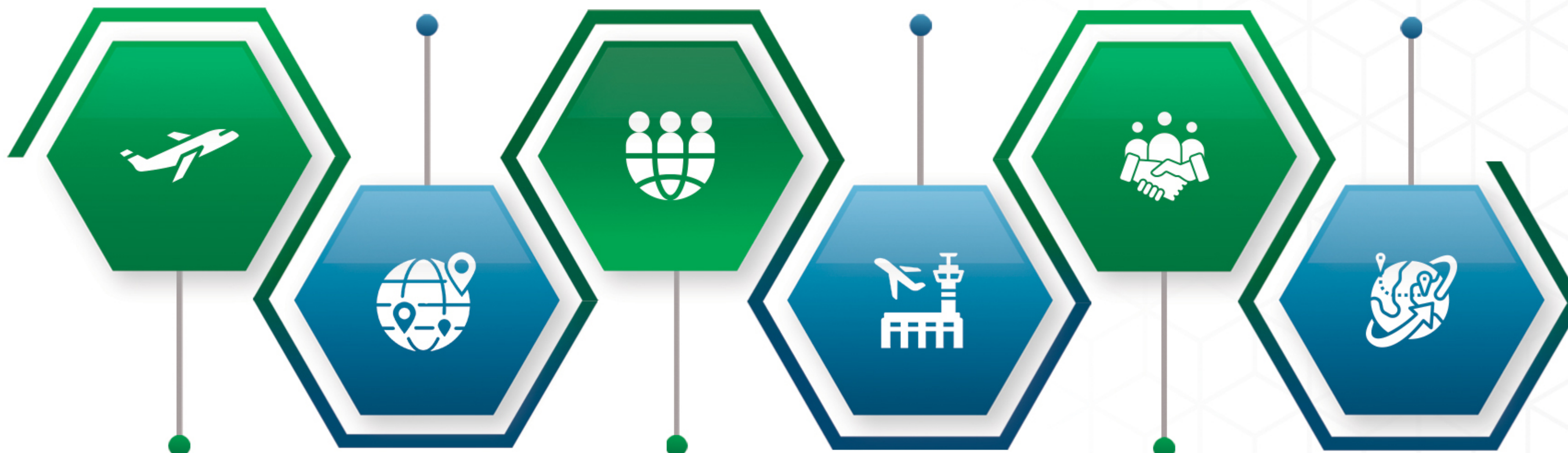
International Expansion continued by opening offices in Rwanda and UK

**2023**

Laos Airport  
Installing the latest CUTE Systems.

**2023**

Global footprint expands further with the launch of Watad Thailand, Spain, & Saudi Arabia



**2022**

Inception of Watad Aviation

**2023**

Partnered with UEM Edgenda

**2023**

Launch of Watad Netka M.E.

Enters a Joint Venture with Netka Systems and forms Watad Netka M.E.

WILL CONTINUE TO INNOVATE EXCELLENCE





# MESSAGE FROM **OUR CEO**

As CEO of Watad, I am proud to lead a company deeply committed to shaping a sustainable and innovative future in line with Qatar's National Vision 2030.

At Watad, we blend cutting-edge technology with our rich heritage, driving progress in sectors ranging from aviation to energy. Our team, a blend of seasoned experts and vibrant local talent, is the cornerstone of our success.

We prioritize not only technological advancement but also social responsibility and community development. Our mission is to continuously explore new horizons, fostering partnerships that push the boundaries of what's possible, and delivering solutions that benefit both our clients and the broader community. At Watad, we don't just adapt to the future; we create it.

**FATIMA DARWISH A D AL-DARWISH**

*CHIEF EXECUTIVE OFFICER*





# OUR SECTORS



RAIL



AVIATION



PORT



OIL & GAS



HOSPITALITY



# OUR SERVICES



**AVIATION SERVICES**



**IT SERVICES**



**DATA PRIVACY, GOVERNANCE  
& PROTECTION**



**CONSULTANCY**



**SERVICE DESK**



**RESOURCE AUGMENTATION**



**FACILITY MANAGEMENT**



**SECURITY SCREENING**



# NOTABLE PROJECTS



مطار حمد الدولي  
Hamad International Airport  
قطر QATAR

IT Managed Services - Maintenance of all IT Systems at HIA with a dedicated 250+ skilled professionals.



Installation and maintenance of more than 100 security screening machines in both DIA and HIA.



Al Mourjan Lounge – Provided Network Manager Software Licenses which is utilized to manage more than 1000 devices.



مطار حمد الدولي  
Hamad International Airport  
قطر QATAR

Developed our own Suspect Baggage Tracking System for HIA, enabling real-time tracking with the use of RFID technology.



# NOTABLE PROJECTS



Consultancy provided to New Port Doha, Marine Cluster, Design of Syncro lift and Travel Lift in MANATEQ.



BIM Project – Provided virtual 3D Models of the Metro Stations for Architecture & Structure disciplines along with providing them 4D Walkthrough animations.



Luang Prabang Airport – Installation and maintenance of the CUTE equipment at LPQ, which includes overseeing 11 check-in counters and 4 boarding gates.



Special Systems maintenance contractor for the Ministry of Defense.



# GROUP STRUCTURE



**WATAD**  
AVIATION

**WATAD AVIATION**

Airport Management



**WATAD**  
SUPPLIES AND SERVICES

**WATAD SUPPLIES AND SERVICES**

Facility Management & SMART City Technology



**WATAD**  
ADVANCED TECHNOLOGIES

**WATAD ADVANCED**

**TECHNOLOGIES**

IT and Digital transformation



**WATAD NETKA**

**WATAD NETKA**

IT operations and  
Regulatory technology



Comida International  
Services

**COMIDA**

Catering, Event and Lounge  
Management

**LCS**

**LIGHTING CONTRACTS**

**SOLUTIONS**

Domestic, commercial and  
industrial lighting



**MALAYSIAN AIRPORT  
CONSULTANCY SERVICES M.E**

Airport Planning, Design and  
Operations



**MUHIBBAH**  
ENGINEERING (M) BHD

**MUHIBBAH ENGINEERING M.E**

Industrial and Infrastructure  
Engineering and Construction





## WATAD AVIATION

Established in 2012, WATAD Aviation is a key player in Qatar's aviation landscape, renowned for its transformative solutions that enhance airport operations efficiency. As the primary IT managed services contractor and Master Systems Integrator for Hamad International Airport for over a decade, WATAD Aviation combines expertise in consultancy, gap-analysis, project management, and logistics, backed by global technology partnerships, to enhance airport operations in Qatar and around the world.

- ❖ Digital Master Plan
- ❖ Managed Services
- ❖ IT Services
- ❖ Passenger Tracking & Flow Management System
- ❖ CUPPS – Common User Processing System
- ❖ CUSS – Common User Self-Service
- ❖ ITSM/ITOM
- ❖ Baggage Handling System (BHS)
- ❖ Baggage Reconciliation System (BRS)
- ❖ Baggage Screening
- ❖ Suspect Baggage Tracking System (RFID)
- ❖ System Integration
- ❖ Flight Information Display Systems (FIDS)
- ❖ Staff Information System (SIS)
- ❖ Aviation Billing System
- ❖ Airport Operation Database (AODB)
- ❖ Resource Management System (RMS)





## WATAD ADVANCED TECHNOLOGIES

WATAD Advanced Technologies (WAT) is a leading provider of digital transformation and technology solutions, specializing in Information and Communication Technologies and Building Technologies.

Known for its expertise in Master Systems Integration, Digital Masterplan development, and IT consultancy. Watad Advance delivers innovative solutions across various sectors including Defense, Aviation, Healthcare, Hospitality, and Government.

## COMMON INFRASTRUCTURE

- ❖ Network Infrastructure Solutions
- ❖ Unified Communications and Collaboration Solutions
- ❖ Data Center Solutions
- ❖ Cybersecurity Solutions
- ❖ Cloud Services

## BUILDING TECHNOLOGIES

- ❖ Structured Cabling System
- ❖ Electronic Physical Security Systems
- ❖ Professional Audio-Visual Systems
- ❖ Automation and Integration Technologies





## WATAD NETKA

WATAD NETKA is a strategic partnership between Watad Group and Netka Systems, specializes in Regulatory and IT Operations Technology solutions primarily serving the Hamad International Airport Project. The venture combines Watad's IT service expertise with Netka's technological strengths, offering a broad spectrum of services including Data Privacy Management, Cyber Risk Management, and IT Infrastructure Management.

- ❖ AI powered Operations Management
- ❖ Data Privacy & Protection Management
- ❖ Network Logging and IT Observability
- ❖ IT Service Management
- ❖ IT Infrastructure Management
- ❖ Environmental Sustainability Management



## WATAD SUPPLY & SERVICES

Watad Supplies and Services (WSS) delivers trusted, technology-enabled facility management solutions with an emphasis on efficiency, quality, and safety. Comprehensive offerings include healthcare support, property and infrastructure services, asset management, and more. WSS provides consultancy, maintenance, and optimization services tailored to meet the diverse needs of clients. Signature solutions offered by WSS include Green Building Solutions leveraging the latest technologies for energy optimization and Asset Management Services for enhanced sustainability.

- ❖ Energy Engineering
- ❖ Smart Facilities Management
- ❖ Digitalization Management
- ❖ Sanitization and Disinfection Treatment
- ❖ Command and Control Centre





Comida International  
Services

## COMIDA

Comida specializes in crafting exceptional culinary and hospitality experiences through event management, lounge management, and catering services. Whether curating an intimate celebration or elevating inflight dining, creativity and attention to detail are infused into every event.

Seasoned event planners ensure seamless execution of corporate galas, while the lounge management team transforms spaces into refined, sophisticated environments.

On land or in the skies, Comida strives to leave lasting impressions on guests in collaboration with Gategroup.

- ❖ Event Management
- ❖ Airline Catering
- ❖ Lounge Management
- ❖ Inflight Catering



# LCS

## LIGHTING CONTRACTS SOLUTIONS

Lighting Contracts Solutions (LCS), is a leader in the lighting and building management industry, offering an extensive portfolio of products that includes everything from indoor and outdoor lighting to advanced controls and sensors.

Through its array of specialized brands, LCS caters to a variety of sectors for commercial and residential use.

Committed to innovation and sustainability, LCS invests in research and development to pioneer energy-efficient and cost-effective lighting solutions that enhance user experience across the board.

- ❖ Architectural Luminaires
- ❖ Back-of-house and Domestic Lighting Solutions
- ❖ Linear Lighting and Profile-based Solutions
- ❖ Outdoor Lighting Solutions
- ❖ Switches and Sockets Designs
- ❖ Custom-made Lighting Solutions





## **MALAYSIA AIRPORTS CONSULTANCY SERVICES MIDDLE EAST**

Formed through a joint venture between Malaysia Airports Holdings Bhd (MAH) and Watad Group, Malaysia Airports Consultancy Services Middle East (MACS-ME) stands out as a leading provider of facilities services to airports.

With MAH bringing its wealth of experience as one of the world's largest airport operators, this JV plays a pivotal role in the success of Hamad International Airport. Its services encompass various aspects, including facilities management, interim security, custodial services, fire and rescue services and aviation security training, all underlining its commitment to providing excellent airport services.

- ❖ **Airport Feasibility Study**
- ❖ **Master Plan and Engineering Design Review Analysis**
- ❖ **Project Management Consultancy**
- ❖ **Future Planning Strategy and Capacity Enhancement**



## **MUHIBBAH ENGINEERING MIDDLE EAST**

Established in 2007, Muhibbah Engineering Middle East (MEME), a subsidiary of Muhibbah Engineering (M) BHD in partnership with Watad Group, is a premier engineering construction company offering integrated solutions for diverse sectors. The company's business operations go beyond traditional construction, focusing on building a sustainable future through a diversified portfolio in Civil, Marine, Oil and Gas Engineering, and Infrastructure works. Guided by innovation and adherence to the highest QHSE standards, Muhibbah's operations demonstrate resilience and adaptability, reflecting a constant pursuit of growth and dedication to shaping a more connected and sustainable future.

- ❖ **Infrastructure and Building Works**
- ❖ **Airport and Airline Support Facilities**
- ❖ **Marine Port Construction**
- ❖ **Fabrication Works**



# OUR PARTNERS



Asset Management & Infrastructure Solutions



Airport luggage and cargo screening hardware



Material Handling Systems specialist for airports.



Data management and governance experts



Engineering and work-at-height specialist



Provider of Networked physical security products, services, and solutions



Provider of airport ground support equipment



business intelligence, unified physical security, public safety, and operations.



Baggage transportation and management solutions





# OUR CERTIFICATIONS



INTERNATIONAL ACCREDITATION SERVICE®

Accreditation for organizations involved in conformity assessment activities.



EU Accreditation for international nongovernmental certifying bodies that assess products, personnel and management systems.



Certification for adhering to international security standards for data management.



Global body that simplifies accreditation across multiple markets / countries.





# OUR OFFICES



## QATAR

Building Number: 19  
Street: 840 - Al Kahrabaa Street.  
Zone: 03 -Msheireb Downtown,  
Doha, Qatar



## SAUDI ARABIA

Building 2834,  
Street 58,  
AL Olaya District,  
Riyadh, KSA



## SPAIN

C/ Príncipe de Vergara  
31 – 8º Izda., 28001  
Madrid



## THAILAND

Singh Complex,  
30th Floor Unit  
3001-3009, 3003-3014  
(Office 3048, 3072),  
1788 New Pitchaburi Road,  
Bangkapi, Huai Kwang,  
Bangkok, Thailand



## RWANDA

Kacyiru, Gasabo,  
Umujyi Wa Kigali,  
Rwanda



## UNITED KINGDOM

Unit No. 13 Winnington  
Business Park,Wolstencroft,  
Northwich, CW8 4DL,  
United Kingdom



## SINGAPORE







**WATAD GROUP**

*Innovating Excellence*

Your Most Trusted Solutions Partner



+974 4406 9666



info@watadqatar.com  
www.watadqatar.com



Building Number: 19, Street: 840 - Al Kahrabaa Street.  
Zone: 03 -Msheireb Downtown, Doha, Qatar